



## Take a Chance

The most successful people in the world are risk takers. As soon as they see an opportunity, they move quickly and make something happen. They have a special quality that sets them apart from less successful people. They take initiative in everything they do. Successful people accept responsibility and take action when they see something needs to be done. They don't suffer from paralysis of analysis. They just do something - **anything** that will get them closer to their goal.

By taking action - massive action - they build momentum and soon good things start to happen. My business coach likes to say, "Most people need to think less and act more." One of my other mentors always says, "Done is better than perfect." Another way to say it is – implement now, perfect later. If you want to succeed, be willing to fail. To succeed big, be willing to fail big. To succeed fast, be willing to fail fast.

Successful people are willing to try different approaches to reach their goal. They aren't worried about failing. They are focused only on the result. They just throw mud on the wall knowing that if they throw enough, some of it will stick. They never focus on the approaches that didn't work. There's no time for that. Wallowing with self pity is for losers. Winners simply learn from their mistakes and **quickly** try a different approach.

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The faster they move, the more energy they have. The more different things they try, the more likely they are to succeed. They make a game out of it. And they never take their focus away from the goal. Their attitude is – there is always a way. I will find a way. I will succeed.

A national survey of octogenarians revealed that their biggest regret in life was not taking enough risks. Think about that! What they're saying is they realize they didn't live life to the fullest and they missed out. When you turn 80 you don't want to have that regret. So, go for it. Take a chance. Do something - you'll be glad you did.

**Put It into Action:**

Are you going to go for it or not? If you're not, why don't you just give this book to someone who will use it? Are you mad yet? I hope so. Most people don't do *anything* until they get mad! But, don't waste your anger on me. Instead, use your anger to pursue your dream. Passion is positive anger. Stop analyzing everything. Think less and act more. Remember, you are worthy of your dream.

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